

**FOR IMMEDIATE RELEASE**

**Contact: Mark Stratton
(972) 774-2469**

**NEW YORK LIFE'S MARK STRATTON EARNS
CHARTERED SPECIAL NEEDS CONSULTANT® DESIGNATION**

DALLAS, TX (November 20, 2020) – Mark Stratton, an agent for the New York Life Insurance Company, has been designated a Chartered Special Needs Consultant® (ChSNC®) by The American College of Financial Services, Michael Scovel of the Dallas Fort Worth General Office announced today.

To receive the ChSNC® designation, Mr. Stratton was required to earn one of three advanced designations: the Chartered Life Underwriter® (CLU®), the Chartered Financial Consultant® (ChFC®), or the Certified Financial Planner® (CFP®). Completing the ChSNC® program requires a minimum of 120 hours of study as part of three college-level courses that include six hours of rigorous proctored exams.

A Chartered Special Needs Consultant® provides knowledgeable guidance on a broad range of financial topics including special needs trusts, wills, powers-of-attorney, guardianships, Social Security and Medicaid, tax deductions and/or credits that apply to special needs individuals, and more. The ChSNC® is considered the most comprehensive credential available for financial professionals seeking to effectively provide special needs individuals and families with sound financial guidance to preserve assets without jeopardizing their access to essential support services.

“I’m excited to be able to serve this market more effectively,” Stratton said. “My goal as a financial professional is to give my clients confidence so they can thrive, and that’s exactly what this training and designation will help me do for my special needs clients and their families.”

Stratton has been a New York Life agent since 2002 and is associated with New York Life’s Dallas Fort Worth General Office in Dallas.

In addition to the ChSNC® designation, Mr. Stratton has achieved the CFP® designation and is a Life Underwriter Training Council Fellow (LUTCF). He received his Bachelor of Science degree in Financial Planning from Texas Tech University. Mr. Stratton lives in Dallas with his wife Austin and their four children.

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